

**NEWPORT YACHT CLUB
STONEY CREEK
ANNUAL GENERAL MEETING
BY ZOOM
NOVEMBER 18, 2020**

Call to Order: Due to the Covid 19 Epidemic, Commodore Michael Rushton called the “Zoom” virtual meeting to order at 7:10 PM. In addition to the Commodore, the following Board Members were present:

Peter Belanger	Darryl Field.
Jeff Hansford.	Nigel Reed
Gavin Rouble.	Zena Thomas

1. Regrets: None

2. Quorum: While at least 32 members were in attendance, it was determined a quorum was not required since no voting would be conducted.

3. Agenda: The Commodore outlined the Agenda. Copy of slides attached. Agenda items included:

1. Commodore’s Welcome - Commodore Michael Rushton
2. Financial Review - Treasurer Peter Belanger
3. Membership / Marketing / Property - Vice Commodore Zena Thomas
4. Closing Comments - Commodore Michael Rushton 2018 - 2020
5. Handoff to new Commodore Zena Thomas, including introduction of the 2021 Board of Directors
6. Open Question Period

4. Commodore’s Welcome:

The Commodore welcomed everyone to our first remote AGM and thanked Director Gavin Rouble for being the technical host for the Zoom meeting. The purpose of the meeting is to inform the Membership on financial results, to vote as needed for Board Membership and any needed Bylaw changes, and to communicate on items affecting the Club.

5. Financial Review:

Secretary-Treasurer Peter Belanger advised all Members were emailed a link to review the Financials on Saturday Nov 14, 2020. Highlights for 2020 include Revenues up 3% in spite of Covid and expenses were down 17%. Cash on hand included \$90,000 to \$100,000 and a Term Deposit of \$353,000. Long Term Debt includes loans from EMR's totaling \$280,000 and the mortgage from TD for \$700,000. Club equity improved tremendously over the last year.

6. Membership / Marketing / Property

Membership stats were reviewed which indicated continuing growth. Slip Occupancy in 2020 was over 75% while 2019 was less than 50%.

Membership is expected to continue to increase in 2021. Thanks to the efforts of Laurie Whiting, our Facebook and Instagram presence was greatly improved.

Marketing - We have a new Marketing Chair Karen Geard. Marketing highlights included an "Open House" with attendance of over 103; Boatdealers.Ca campaign generated two new members; Social Media presence increased by 100 new followers. Newsletter was enhanced to include a Showcase Your Business Opportunity, Boating Tips, Maritime Trivia. Post cards, Door Hangars, Realtor Kits and other promo material were updated. New Banner Signs on the fence. Canada Day Celebrations. several more initiatives are in the works. Members were also reminded to keep their insurance information current, pay dues and invoices by their due dates, all boats and trailers in the parking lot must be tagged with the owner's membership number or name.

Property - Thank you to Property Manager Mark Thomas and his amazing team of volunteers who accomplished the following: Opening/Closing Work Parties, Prepared Hoses and Floats for dredging and storage, ongoing weeding within the water basin, Board replacement and dock repairs, Lawn cutting (made easier with the purchase of our new lawn mower), cleaning of compound areas, Repair of many last minute breakdowns. Goals for next year were also reviewed including resurfacing the shed, painting the container to match the Club House, continuing dock repairs, WI-FI wiring, Revitalize pontoon boat and purchase a trailer to enable trailer storage on land, ongoing dock repairs and weed removal to ensure a safe environment. A final goal is to increase volunteerism.

7. Closing Comments:

Retiring Commodore Michael Rushton advised he is completing his third year as Commodore and seventh year on the Board of Directors. He hopes to do more boating next year. While water-based Club, fun is 6 months per year, the work of the Board and Committees goes on all year. Club operations require thousands of hours per year. Volunteerism and donations keep our boating costs low.

He went on to thank the following non-Board members for their work:

Michael Tessier - Recording Secretary for all Board Meetings since 2013.

Shirley Rushton - Chair Club House Committee 4 years and Book Keeper for 3 years.

Sue Reed - Book Keeper 3 years

Monika Cunningham - Book Keeper one season

Mark Thomas - Property Manager 2019 and 2020.

Karen Geard - Marketing Committee Chair 2020

The Commodore reviewed the goals he had set out in the Canadian Yachting Magazine published in May 2018:

1. Continued sound financial stability (net equity increased over \$356,144 from -\$133,696 to +\$222,448)
2. Continued boating growth.
3. Improve Club House.
4. Improve Facilities and Amenities to retain Members.
5. Increase volunteerism to maintain lowest cost for Boating Members.
6. Continue strong Social Events
7. Succession Planning to ensure strong leadership.

Dredger Acquisition: The Clubs largest expense is dredging which costs \$100,000 to \$175,000 per year. While the new dredger is currently undergoing repair under warranty, dredging will be done starting in March 2021, which should save the Club about \$100,000 per year going forward.

Club House - The Commodore expressed his thanks to Chair Shirley Rushton and to her Team for the recently completed renovations after four years of dedicated work. When the Contractor left before completing the work, Marco, Mike and Eric stepped up to finish the renovations. The Commodore also thanked and recognized the contributions of "Big Mike Landscaping", "Advantage Concrete" and Medhi Berisha of "Custom Direct Windows and Doors". Chris Perks and Jack Oosterveld were thanked for completing the siding.

Other projects in progress are improving the speed of the “Lake-Cam” and improving the WIFI in the harbour.

Meanwhile the “Building Committee” has become the “Pool Committee. “While there is still much work to be done, they are targeting pool installation in spring of 2021.

Succession Planning - The Commodore was pleased to report we currently have five people now qualified to assume the duties of Commodore. He then turned the Meeting over to incoming Commodore Zena Thomas.

8. Introduction of Board of Directors for 2021

Before introducing the new Board, Commodore Zena Thomas thanked Michael Rushton for his amazing seven years of work on the Board of Directors.

The new Board of Directors will be:

Commodore	Zena Thomas
Secretary-Treasurer	Peter Belanger
Vice Commodore Membership	Jeff Hansford
Vice Commodore on Water	Nigel Reed
Social Director	Shirley Rushton
Director at Large	Gavin Rouble
Director at Large - Engagement	Karen Geard
Director at Large - Volunteer Liaison	Natalie Spytzkowsky
Director - Marketing	Vacant

The Commodore thanked Gavin Rouble for his work with WIFI and the Lake Cam. She also recognized Karen Geard for her Marketing activities last year and for taking on the new role of Member Engagement. Natalie Spytzkowsky will be taking over from Darryl Fields and will be working on expanding volunteer engagement. Mark Thomas will stay on as Property Manager and Shirley Rushton will continue as Chair for the Club House now Pool Committee.

The Commodore’s goals are to have a waiting list in two years, to add amenities and maintain our low cost.

9. Questions:

Q. Will we keep the beach at the harbour entrance?

A. We will keep the beach outside the Break Wall and we may keep part of the beach inside the Break Wall. However it will not be useable for swimming as the geese make it not environmentally friendly.

Q. How many slips remain available?

A. We have about 25% of our docks available and we can accommodate a boat up to 60 feet. We have lots of slips available for 20 to 30 foot boats. We are looking for young families who will grow with the Club.

Q. Is there any chance of having a Paddling or Canoe Club?

A. It is possible and is being considered by "On Water." If Members are interested, they should speak to the Board. But such a Club must be self funding.

10. Appointment of Accountants

The Secretary-Treasurer asked the Membership if there was any objection to continuing with Deeth and Company as the Club Accounting Firm. There being no objection, Deeth and Company were affirmed as the Club Accountants.

11. Adjournment: There being no further business to discuss, the meeting was adjourned at 8:09 PM.

The Commodore thanked everyone for attending the Zoom Meeting.
"See You in the Spring."

