

My husband Mark and I, and our 3 Golden Retrievers, have lived in the survey since 1995. While my husband originally wanted a cottage, I didn't fancy the long drives every weekend...so I suggested a boat. The rest is history. We were hooked and have now been members of the club for almost 20 years! We started with an 18' Campion bowrider and 5 boats later (lots of foot-itis) now own a 3970 Cruisers Yacht named "Ruff-N-It" which moors on G Dock.

Our Commodore has outlined 2 major initiatives in his bio that are critical to our future....

- GROWTH of Boating Members**
- NEW Clubhouse**

As long-time members of Newport, Mark and I are also committed to the continued growth and prosperity of our club...which means NEW members and retention of existing members, and providing a first-class clubhouse to attract and retain members. We were members at the beginning when there were very few slips available...and those were exciting times. When the future of our club was jeopardized, we invested in the club by becoming an EMR and still maintaining that status today. We believed in the club then...and still do today, but also see the huge potential that still lies ahead for us. That growth will ensure the revenue we need to continue with the club's goals.

Mark and I have always volunteered time and expertise to support the marina. Mark provides parts at cost for infrastructure repairs. As I walk the marina twice a day with our dogs, I am often reporting back to property on things that I may see...first eyes on a broken water line early in the morning...trip or infrastructure hazards...gate issues...dead animals and fish in the water. Keeping the club safe is very important.

Except for a little consulting work recently, I am retired so am fully available to support this role and the time that is required. As well, being only a block from the club, I can easily be available to "meet and greet" potential new members on very short notice.

I bring almost 40 years of Executive Management experience (healthcare, staffing services, training, warehousing). Within that time, I was responsible for opening almost 20 branch locations for 2 companies which involved everything from finding space, to securing leases, to design and staff development. As well, my goal was to ensure all locations turned profits within a very short period of time. I have been involved with developing budgets from scratch (for new locations), managing P & L's, quality initiatives, change management and performance management. I also have a personal track record of fast, steady and ongoing financial/sales revenue and growth. With one employer, we took the branch from \$2.2 million to \$8.5 million in 5 years and another from \$200k per month to \$900k per month in 7 months. This was accomplished 2 ways...by securing new contracts and business not previously associated with the operations...and ensuring satisfied existing customers. I have also volunteered on several Boards as a Director including the BIA (Brain Injury Association), Canada Council for Aging and Infrastructure, Staffing Initiative Board with the CCAC.

